



**Once you've taken flight,  
Your heart will long to return.**

*"Sogno Di Volare"*



Monterey Pacific International Jet (MPIJET) stands as a comprehensive aviation company, dedicated to delivering an unrivaled standard of service, flexibility, and professionalism. We provide a range of services, including private aircraft charter, concierge and cargo services, along with aircraft maintenance, management, acquisition, and brokerage.

Established in 2014 to cater to the needs of business and agricultural clients in the western states, MPIJET quickly set the standard for others to aspire to. We are guided by our unwavering commitment to core values such as safety, honesty, transparency, and mutual respect. These principles underpin our mission to provide unparalleled private travel services at the local, national, and international levels. At MPIJET, we firmly believe that private air travel should always be safe, reasonably priced, and a thoroughly enjoyable experience.

Our measure of success is not determined by the distances covered, but by the safety and satisfaction of our clients.



# MPIJET'S TEAM

Our team is composed of intelligent, self-motivated, experienced, world-class experts in the field of Aviation and Asset Management. In addition to our staff of certified in-house pilots, we work with a number of fully-vetted, contracted pilots to promote continuity and familiarity throughout our client's private charter flight experience.

## OUR PILOTS

All MPIJet pilots are certified under FAR Part 135—a rigorous certification process that guarantees the highest level of safety in flight operations, maintenance, and training. Our highly experienced and exceptionally trained pilots have flown thousands of miles and maintained an impeccable safety record.

## OUR COMMUNITY

As MPIJet evolves, we emphasize to each new employee the need to be mindful of our core values. MPIJet encourages all employees to perfect their craft and pursue excellence. From the onset, MPIJet employees are empowered with flexibility and encouraged to become interchangeable. This company-wide commitment to both personal growth and mutual support translates into an exceptional customer experience.



# MANAGEMENT TEAM



## PRESIDENT

### James (Jeb) Garamendi

James is an active Airline Transport-rated pilot with more than 8,000+ flight hours and 20+ years of aviation industry experience. While serving in the U.S. Army's Priority Jet Transport Unit, he was responsible for the travel of foreign and domestic officials and diplomats. As President of MPIJet, James is responsible for leading and overseeing our team and maintaining our high level of safety and customer service.



## DIRECTOR OF OPERATIONS

### Matthew (Matt) McIntyre

Matt has been flying since the age of 13. His first flight was in a modified Pitts Special with world-renowned, airshow acrobatic pilot Sean Tucker. Matt has a BS in Aeronautical Management and Technology from ASU. As a commercial Pilot he has 8,000 hours Total Time including 1,000 hours Multiengine. He also has APS Upset recurrent training, Acrobatic flight experience and five years as a 141 flight instructor with over 4,500 hours dual given.



# OUR COMMITMENT TO YOU

## INDUSTRY SAFETY EXPECTATIONS

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At MPIJet, we strive to continually exceed the industry's safety standards. Year after year, our operations team requests an audit through ARGUS: an international aviation safety assessment group. Earlier this year, we received the ARGUS GOLD safety standard award. Award requirements include the following:

- Comprehensive pilot background checks
- Operational safety assessment
- Continuous monitoring of
  - Management personnel
  - Pilot flight experience
  - Flight training
  - Incident history

In addition to the ARGUS program, our team utilizes a safety management system (SMS) which helps to assure the effectiveness of safety risk controls, procedures, practices, and policies. MPIJet's Safety Officer and team meets to discuss safety metrics, updates to procedures, and any potential flight risks.

## PILOT RECRUITMENT AND TRAINING

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We only allow the best in the industry to serve as your crew. MPIJet recruits, hires, and trains highly qualified crew members. We also manage all your pilot's payroll, employment taxes, and health benefits. From ongoing employee relationships and conflict resolution, your crew is taken care of by a professional human resources team.

### **Pilot Facts**

- Every jet captain holds an Airline Transport Pilot (ATP) certification, meaning, he/she has at least 1,500 of flight experience.
- Our captains and co-pilots, on average, possess over three times the minimum required flight hours.
- The majority of our pilots are dual-rated, enabling them to serve as pilot in command.
- Regardless of experience, every crew member bi-annually (every 6 months) completes an FAA certified training and check ride.
- All crew members complete annual emergency training, including a first-aid and CPR course.

# UNPARALLELED RELIABILITY & SAVINGS

## MANAGEMENT

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MPIJet is the all-in-one asset management company.

- Maintenance
- Crew
- Reliable Rates
- On-call Support
- Fleet Price Breaks

Leave it to our talented team of professionals to manage your asset as safely and economically as possible. MPIJet's industry connections and competitive contract pricing with vendors guarantees you the best overall value.

Day-to-day management of your aircraft includes:

- Technical Service: equipment maintenance, safety checks and repairs.
- Administrative Requirements: record keeping, reporting, budgeting, and payment on behalf of the client for aircraft and flight related expenses (hangar rental, management fees, engine warranties, fuel, car rental, catering, etc.).
- Training Assistance: programs for pilots, crew, maintenance and other staff.
- Security Systems & Procedures: facility, aircraft, crew and passengers.
- FAA compliance and regulating monitoring.

## LOWERING YOUR COSTS

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When owners are not flying, they can opt to enroll their aircraft into our charter program. This program allows MPIJet to charter the aircraft to non-aircraft owners throughout the month. Through this program, owners can see a 5% to 20% reduction in monthly ownership costs. These percentages are determined by the owner(s)—that is, how often they aim to utilize their aircraft vs charter use. Fleet wide, MPIJet flies and average 175 charter hours a month.

## ON YOUR SCHEDULE

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Your schedule is our schedule. Owners can schedule flights weeks, months, or days in advance. In the event that their aircraft is not available—due to scheduled maintenance or charter—we have a fleet of comparable aircraft available to accommodate travel needs at a discounted owner rate.

## AIRCRAFT PARTNERSHIP

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If you're not yet prepared to take full ownership of an aircraft, our partnership program provides a viable solution. Partnering presents an effective strategy to align with your budget while simultaneously reducing acquisition and operational costs.

## COST SAVINGS

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Whether it is Fuel, Crew Training, Maintenance, or Insurance, our fleet procurement power allows MPIJET to obtain cost savings and discounts which are passed directly along to you.

## OVERSIGHT & COMPLIANCE

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From maintenance and trip feasibility analyses MPIJET meets all domestic and international regulations outlined by agencies including the Federal Aviation Administration (FAA), International Civil Aviation Organization (ICAO), and Department of Transportation (DOT) to name a few.

## FLIGHT OPERATIONS

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MPIJET conducts all flight operations and oversees crew activities to align with the specific aircraft requirements and preferences of our clients. These activities include scheduling crew and aircraft for flights, providing flight crew travel support, arranging on board catering and ground transportation, facilitating crew communications, dispatching, and following flights, making international travel services available, and taking care of unplanned aircraft repair for quick trip resumption.

## FINANCE ADMINISTRATION

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MPIJET's finance team will work closely with your designated financial representative to provide customized reporting and easy-to-comprehend invoices. Each invoice is reviewed and audited for all aircraft-related costs and is tailored to your specific needs.





# FREQUENTLY ASKED QUESTIONS

## WHY SHOULD I PUT MY AIRCRAFT ON A CHARTER CERTIFICATE?

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Utilizing your aircraft during periods of non-use can effectively mitigate the fixed costs associated with private aircraft ownership. For instance, by adding your aircraft to a charter certificate, you may be able to circumvent the requirement to pay sales or use tax upon the initial purchase. Depending on the aircraft's charter availability, this approach can lead to a reduction of owner flight expenses by more than 50%.

## CAN MPIJET HELP ME BUY A PLANE?

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Yes, MPIJet can help you identify the best aircraft to fit your needs and help you through the purchasing process. Through our affiliate EverFlight, we have purchased and sold numerous aircraft.

## CAN I CHOOSE MY OWN FLIGHT CREW?

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MPIJet assists our customers in selecting a flight crew and is highly qualified in screening the right crew members for your aircraft. If you already have a flight crew, we will provide training and ongoing certification as necessary. MPIJet provides all personnel administration such as payroll, lease, 401K program and full benefits.

## WHAT STEPS ARE TAKEN TO TRANSITION MY AIRCRAFT INTO MPIJET'S MANAGEMENT FLEET?

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MPIJet begins the management process by coordinating with owner(s) to complete preference listing for services (frequently traveled destinations, scheduling, on-boarding, catering, etc.) and transfer all accounts on behalf of the owner (engine program, maintenance tracking, subscriptions, etc.). Screening and hiring a flight crew who meets our rigorous standards for experience and safety. We establish payroll and benefits, if necessary, for the crew. MPIJet then initiates aircraft insurance coverage.

## WHAT IS THE PILOT REBATE PROGRAM?

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Every managed aircraft includes a dedicated full-time pilot with a fixed cost for the owner. Nevertheless, similar to chartering your aircraft during periods of non-use, we can apply the same principle to your pilot. MPIJet will provide the owner with reimbursement for pilot fees when their aircraft is chartered.

## WHAT ARE THE COSTS ASSOCIATED WITH AIRCRAFT MANAGEMENT?

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Owners are charged a monthly management fee based on the model and utilization of the aircraft and the fee includes flight support personnel, aircraft maintenance, flight scheduling, records and administration, hangar space, management fees, and insurance. For a detailed list of these services, see below.



# YOUR ASSET IS OUR RESPONSIBILITY

## SERVICES OVERVIEW

### Aircraft

Hangar  
Interior/Exterior Detailing  
Insurance  
Cabin Catering  
Navigation Charts

### Management - Not Chartered

Scheduling Personnel & Software  
Management Rate

\*Including but not limited to

### Crew

Training  
Salary & Benefits  
Performance Calculators  
IT

### Management - Chartered\*\*

Broker  
Marketing

\*\* In addition to Services in Not Chartered





SMS Certified

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ARGUS GOLD Rated